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UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEW JERSEY

TERRALIEN DOUCEUR, on behalf of himself and all others similarly situated,

Plaintiff(s),

-against-

MONARCH RECOVERY MANAGEMENT, INC.; FIRST PORTFOLIO VENTURES I, LLC,

Defendant(s).

Civil Case Number	• •
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CIVIL ACTION

CLASS ACTION COMPLAINT AND DEMAND FOR JURY TRIAL

LOCAL CIVIL RULE 10.1 STATEMENT

1. The mailing addresses of the parties to this action are:

TERRALIEN DOUCEUR 64 Mill Road, Apt. 2R Irvington, New Jersey 07111

MONARCH RECOVERY MANAGEMENT, INC. 3260 Tillman Drive, Suite 75 Bensalem, Pennsylvania 19020

FIRST PORTFOLIO VENTURES I, LLC 3091 Governors Lake Drive Suite 500 Peachtree Corners, Georgia 30071

PRELIMINARY STATEMENT

2. Plaintiff on behalf of himself and all others similarly situated ("Plaintiff"), by and through him attorneys, alleges that Defendants, MONARCH RECOVERY MANAGEMENT, INC. ("MONARCH RECOVERY MANAGEMENT"); FIRST PORTFOLIO VENTURES I, LLC ("FIRST PORTFOLIO VENTURES") and JOHN DOES 1-25 their employees, agents and successors (collectively "Defendants") violated 15 U.S.C. § 1692 *et seq.*, the Fair Debt Collection Practices Act (hereinafter "FDCPA"), which prohibits debt collectors from engaging in abusive, deceptive and unfair practices.

JURISDICTION AND VENUE

- 3. This Court has jurisdiction over this action pursuant to 28 U.S.C. § 1331. This is an action for violations of 15 U.S.C. § 1692 *et seq*.
- 4. Venue is proper in this district under 28 U.S.C. §1391(b) and 15 U.S.C. § 1692k(d) because the acts of the Defendant that give rise to this action, occurred in substantial part, in this district.

DEFINITIONS

5. As used in this complaint, the terms "creditor," "consumer," "debt" and "debt collector" are defined at 15 U.S.C. § 1692a.

PARTIES

- 6. Plaintiff is a natural person, a resident of Essex County, New Jersey and is a "Consumer" as defined by 15 U.S.C. § 1692a(3).
- 7. MONARCH RECOVERY MANAGEMENT maintains a location at 3260 Tillman Drive, Suite 75, Bensalem, Pennsylvania 19020.

- 8. FIRST PORTFOLIO VENTURES maintains a location at 3091 Governors Lake Drive Suite 500, Peachtree Corners, Georgia 30071.
- 9. MONARCH RECOVERY MANAGEMENT uses the instrumentalities of interstate commerce or the mails to engage in the principal business of collecting debt and/or to regularly engage in the collection or attempt to collect debt asserted to be due or owed to another.
- 10. FIRST PORTFOLIO VENTURES uses the instrumentalities of interstate commerce or the mails to engage in the principal business of collecting debt.
- 11. MONARCH RECOVERY MANAGEMENT is a "Debt Collector" as that term is defined by 15 U.S.C. § 1692(a)(6).
- 12. FIRST PORTFOLIO VENTURES is a "Debt Collector" as that term is defined by 15 U.S.C. § 1692(a)(6).
- 13. John Does 1-25, are currently unknown Defendants whose identities will be obtained in discovery and at that time will be made parties to this action pursuant to the Federal Rules of Civil Procedure (hereinafter "FRCP"); Rule 15, Rule 20 and Rule 21. Plaintiff's claims against the currently unknown Defendants arise out of the same transaction, occurrence or series of transactions arising from known Defendant's actions and are due to common questions of law and fact whose joinder will promote litigation and judicial efficiency.

CLASS ACTION ALLEGATIONS

14. Plaintiff brings this action as a state-wide class action, pursuant to Rule 23 of the FRCP, on behalf of himself and all New Jersey consumers and their successors in interest (the "Class"), who Defendants collected or attempted to collect a debt from, in violation of the FDCPA, as described in this Complaint.

15. This Action is properly maintained as a class action. The Class is initially defined as:

All New Jersey consumers who MONARCH RECOVERY MANAGEMENT collected or attempted to collect a debt from, which was owned by FIRST PORTFOLIO VENTURES.

The class definition may be subsequently modified or refined. The Class period begins one year prior to the filing of this Action.

- 16. The Class satisfies all the requirements of Rule 23 of the FRCP for maintaining a class action:
 - a. Numerosity: The Class is so numerous that joinder of all members is impracticable because there are hundreds and/or thousands of persons in New Jersey who Defendant(s) collected or attempted to collect a debt from, which violates specific provisions of the FDCPA.
 - b. <u>Commonality:</u> There are questions of law and fact common to the class members which predominate over questions affecting any individual Class member. These common questions of law and fact include, without limitation:
 - i. Whether the Defendants violated various provisions of the FDCPA as set forth herein:
 - ii. Whether Plaintiff and the Class have been injured by the Defendants' conduct;
 - iii. Whether Plaintiff and the Class have sustained damages and are entitled to restitution as a result of Defendants' wrongdoing and if

- so, what is the proper measure and appropriate statutory formula to be applied in determining such damages and restitution; and
- iv. Whether Plaintiff and the Class are entitled to declaratory relief.
- c. <u>Typicality:</u> Plaintiff's claims are typical of the Class, which all arise from the same operative facts and are based on the same legal theories.
- d. Adequacy of Representation: Plaintiff has no interest adverse or antagonistic to the interest of the other members of the Class. Plaintiff will fairly and adequately protect the interest of the Class and has retained experienced and competent attorneys to represent the Class.
- 17. A Class Action is superior to other methods for the fair and efficient adjudication of the claims herein asserted. Plaintiff anticipates no unusual difficulties in the management of this class action.
- 18. A Class Action will permit large numbers of similarly situated persons to prosecute their common claims in a single forum simultaneously and without the duplication of effort and expense that numerous individual actions would engender. Class treatment will also permit the adjudication of relatively small claims by many Class members who could not otherwise afford to seek legal redress for the wrongs complained of herein. Absent a Class Action, class members will continue to suffer losses of statutory protected rights as well as damages.
- 19. Defendant(s) have acted on grounds generally applicable to the entire Class, thereby making appropriate final relief with respect to the Class as a whole.

STATEMENT OF FACTS

- 20. Plaintiff is at all times to this lawsuit, a "consumer" as that term is defined by 15 U.S.C. § 1692a(3).
- 21. At some time prior to October 21, 2020, Plaintiff allegedly incurred a financial obligation to CELTIC BANK/INDIGO MASTERCARD ("INDIGO MASTERCARD").
- 22. Plaintiff does not concede or agree that he/she owes the INDIGO MASTERCARD obligation to FIRST PORTFOLIO VENTURES or that the INDIGO MASTERCARD obligation was purchased by and/or assigned to FIRST PORTFOLIO VENTURES.
- 23. Plaintiff denies that any right to invoke an arbitration provision was assigned to FIRST PORTFOLIO VENTURES.
- 24. The INDIGO MASTERCARD obligation is an open end loan as defined at N.J.S.A. 17:11C-2 and/or a retail charge account as defined at N.J.S.A. 17:16C-1 et seq.
- 25. The INDIGO MASTERCARD obligation arose out of a transaction, in which money, property, insurance or services, which are the subject of the transaction, are primarily for personal, family or household purposes.
- 26. Plaintiff incurred the INDIGO MASTERCARD obligation by obtaining goods and services which were primarily for personal, family and household purposes.
- 27. The INDIGO MASTERCARD obligation did not arise out of a transaction that was for non-personal use.
- 28. The INDIGO MASTERCARD obligation did not arise out of a transaction that was for business use.

- 29. The INDIGO MASTERCARD obligation is a "debt" as defined by 15 U.S.C. § 1692a(5).
 - 30. INDIGO MASTERCARD is a "creditor" as defined by 15 U.S.C. § 1692a(4).
- 31. At some time prior to October 21, 2020, the INDIGO MASTERCARD obligation was allegedly purchased by and/or sold to FIRST PORTFOLIO VENTURES.
- 32. At the time the INDIGO MASTERCARD obligation was allegedly purchased by and/or sold to FIRST PORTFOLIO VENTURES, the obligation was in default.
- 33. The principal purpose of FIRST PORTFOLIO VENTURES is the collection of debts which are in default at the time it purchases the debts.
- 34. FIRST PORTFOLIO VENTURES has obtained a license and/or has registered as a collection agency and/or as a debt collector with at least one State and/or State department or agency within the United States within the relevant period.
- 35. FIRST PORTFOLIO VENTURES did not obtain a license from the New Jersey Department of Banking and Insurance prior to making attempts to collect the obligation as required by law. See *Veras v. LVNV Funding, LLC*, 2014 U.S. Dist. LEXIS 34176 (D.N.J. Mar. 17, 2014); *Lopez v. Law Offices of Faloni & Associates*, 2016 U.S. Dist. LEXIS 124730 (D.N.J. Sept. 14, 2016); *Latteri v. Mayer*, 2018 U.S. Dist. LEXIS 85926 (D.N.J. May 22, 2018); and *New Century Fin. v. Trewin*, 2018 N.J. Super. Unpub. LEXIS 1688 (May 24, 2018).
- 36. On or before October 21, 2020, FIRST PORTFOLIO VENTURES, directly or through an agent, referred the INDIGO MASTERCARD obligation to MONARCH RECOVERY MANAGEMENT for the purpose of collections.
- 37. At the time the INDIGO MASTERCARD obligation was referred to MONARCH RECOVERY MANAGEMENT the INDIGO MASTERCARD obligation was past due.

38. In an attempt to collect on the INDIGO MASTERCARD obligation, Defendants

caused to be delivered to Plaintiff a letter dated October 21, 2020, which was addressed to

Plaintiff. A copy of said letter is annexed hereto as **Exhibit A**, which is fully incorporated herein

by reference.

39. FIRST PORTFOLIO VENTURES did not register with or obtain authority to

transact business in New Jersey prior to authorizing and/or causing MONARCH RECOVERY

MANAGEMENT to send its October 21, 2020 letter.

40. The October 21, 2020 letter was sent to Plaintiff by the Defendants in connection

with the collection of the INDIGO MASTERCARD obligation.

41. The October 21, 2020 letter is a "communication" as defined by 15 U.S.C. §

1692a(2).

42. The October 21, 2020 letter was the initial communication sent by Defendants to

Plaintiff. No other written communications were sent by Defendants to Plaintiff within 5 days of

the October 21, 2020 letter.

43. Upon receipt, Plaintiff read the October 21, 2020 letter.

44. The October 21, 2020 letter provides the following information regarding the

balance claimed due on the INDIGO MASTERCARD obligation:

Balance: \$711.86

45. MONARCH RECOVERY MANAGEMENT made attempts to collect the

INDIGO MASTERCARD obligation from Plaintiff on behalf of FIRST PORTFOLIO

VENTURES within one year of the filing of this complaint.

46. FIRST PORTFOLIO VENTURES did not obtain a license from the New Jersey

Department of Banking and Insurance prior to authorizing and/or causing MONARCH

RECOVERY MANAGEMENT to make attempts to collect the INDIGO MASTERCARD obligation from Plaintiff on behalf of FIRST PORTFOLIO VENTURES as required by law. See *Veras v. LVNV Funding, LLC*, 2014 U.S. Dist. LEXIS 34176 (D.N.J. Mar. 17, 2014); *Lopez v. Law Offices of Faloni & Associates*, 2016 U.S. Dist. LEXIS 124730 (D.N.J. Sept. 14, 2016); *Latteri v. Mayer*, 2018 U.S. Dist. LEXIS 85926; and *New Century Fin. v. Trewin*, 2018 N.J. Super. Unpub. LEXIS 1688.

- 47. Defendants made other attempts to collect the INDIGO MASTERCARD obligation from Plaintiff within 1 year of the filing of this complaint.
- 48. In connection with those collection attempts made against Plaintiff regarding the INDIGO MASTERCARD obligation, Defendants did not itemize or breakdown the amount of the debt by principal, interest, fees and other charges.
- 49. The outstanding balance claimed to be due by Defendants on the INDIGO MASTERCARD obligation included an amount for interest, fees and/or other charges.
- 50. In connection with those collection attempts made against Plaintiff regarding the INDIGO MASTERCARD obligation, Defendants did not inform Plaintiff that the amount of the debt included an amount for interest.
- 51. In connection with those collection attempts made against Plaintiff regarding the INDIGO MASTERCARD obligation, Defendants did not inform Plaintiff that the amount of the debt included an amount for costs and/or fees.
- 52. FIRST PORTFOLIO VENTURES is a consumer lender as defined at N.J.S.A. 17:11C-2 et seq.

- 53. FIRST PORTFOLIO VENTURES is in the business of buying, discounting or endorsing notes, or of furnishing, or procuring guarantee or security for compensation in amount of \$50,000 or less.
- 54. FIRST PORTFOLIO VENTURES is a sales finance company as defined at N.J.S.A. 17:11C-2 and N.J.S.A. 17:16C-1 et seq.
- 55. The INDIGO MASTERCARD obligation is an open end loan as defined at N.J.S.A. 17:11C-2 and/or retail charge account as defined at N.J.S.A. 17:16C-1 et seq.
- 56. Alternatively, the INDIGO MASTERCARD obligation is a consumer loan as defined at N.J.S.A. 17:11C-2.
- 57. FIRST PORTFOLIO VENTURES engages in the consumer loan business as defined at N.J.S.A. 17:11C-2.
- 58. FIRST PORTFOLIO VENTURES engages in the business of purchasing defaulted consumer notes, defaulted consumer loans and/or defaulted retail charge accounts.
- 59. At all times relevant to this matter, FIRST PORTFOLIO VENTURES did not obtain a license under authority of the New Jersey Consumer Finance Licensing Act.
- 60. At all times relevant to this matter, FIRST PORTFOLIO VENTURES did not obtain a license issued by the New Jersey Department of Banking and Insurance.
- 61. At all times relevant to this matter, FIRST PORTFOLIO VENTURES did not obtain a license under authority of the New Jersey Consumer Finance Licensing Act authorizing it to make consumer loans, or to buy, discount or endorse notes (loans), or to receive interest.
- 62. At no time was MONARCH RECOVERY MANAGEMENT authorized to charge or add interest to Plaintiff's account.

- 63. At no time was MONARCH RECOVERY MANAGEMENT authorized to collect interest on Plaintiff's account.
- 64. At no time was MONARCH RECOVERY MANAGEMENT authorized to collect on Plaintiff's account.
- 65. At no time was FIRST PORTFOLIO VENTURES authorized to charge or add interest to Plaintiff's account.
- 66. At no time was FIRST PORTFOLIO VENTURES authorized to collect interest on Plaintiff's account.
- 67. At no time was FIRST PORTFOLIO VENTURES authorized to collect on Plaintiff's account.
- 68. As FIRST PORTFOLIO VENTURES did not obtain the appropriate license under the New Jersey Consumer Finance Licensing Act during the time relevant to this matter, it was prohibited from attempting to collect on the INDIGO MASTERCARD obligation.
- 69. As FIRST PORTFOLIO VENTURES did not obtain the appropriate license issued by the New Jersey Department of Banking and Insurance at all relevant to this matter, it was prohibited from attempting to collect on the INDIGO MASTERCARD obligation.
- 70. As FIRST PORTFOLIO VENTURES did not obtain the appropriate license under the New Jersey Consumer Finance Licensing Act,, MONARCH RECOVERY MANAGEMENT was prohibited from attempting to collect on the INDIGO MASTERCARD obligation.
- 71. As FIRST PORTFOLIO VENTURES did not obtain the appropriate license issued by the New Jersey Department of Banking and Insurance, MONARCH RECOVERY MANAGEMENT was prohibited from attempting to collect on the INDIGO MASTERCARD obligation.

- 72. MONARCH RECOVERY MANAGEMENT knew or should have known that its actions violated the FDCPA.
- 73. FIRST PORTFOLIO VENTURES knew or should have known that its actions violated the FDCPA.
- 74. Defendants could have taken the steps necessary to bring their actions within compliance with the FDCPA, but neglected to do so and failed to adequately review their actions to ensure compliance with the law.

POLICIES AND PRACTICES COMPLAINED OF

- 75. It is Defendants' policy and practice to collect or attempt to collect debts, which violate the FDCPA, by *inter alia*:
 - (a) Using false, deceptive or misleading representations or means in connection with the collection of a debt; and
 - (b) Threatening to take any action that cannot legally be taken or that is not intended to be taken;
 - (c) Using unfair or unconscionable means to collect or attempt to collect any debt; and
 - (d) Making a false representation of the character or amount of the debt.
- 76. Defendants attempted to collect debts from at least 50 natural persons in the state of New Jersey within one year of this Complaint.

COUNT I

FAIR DEBT COLLECTION PRACTICES ACT, 15 U.S.C. § 1692 et seq. VIOLATIONS

77. Plaintiff, on behalf of himself and others similarly situated, repeats and realleges all prior allegations as if set forth at length herein.

- 78. Collection letters and/or notices, such as those sent by Defendants, are to be evaluated by the objective standard of the hypothetical "least sophisticated consumer."
- 79. Defendant's letters would cause the least sophisticated consumer to be confused about his or her rights.
- 80. Defendant's letters would mislead the least sophisticated consumer to believe that Defendants could legally attempt to collect the debt.
- 81. Defendant's collection attempts would cause the least sophisticated consumer to be confused as to whether the balance could and/or would increase.
- 82. Defendant's collection attempts would cause the least sophisticated consumer to be confused as to whether the balance included an amount for interest.
- 83. Defendant's collection attempts would cause the least sophisticated consumer to be confused as to whether the balance included an amount for costs and/or fees.
- 84. Defendant's collection attempts would cause the least sophisticated consumer to believe that Defendants had the legal ability to attempt to collect the debt and that FIRST PORTFOLIO VENTURES had acquired the appropriate licenses or had otherwise complied with New Jersey regulations.
- 85. A violation of New Jersey laws, despite no private cause of action, can form the basis of a violation of the FDCPA. See *Chulsky v. Hudson Law Offices, P.C.*, 777 F.Supp.2d 823 (D.N.J. 2011).
- 86. Defendants' attempt to collect the alleged debt without first obtaining the license(s) necessary under New Jersey law violated various provisions of the FDCPA including but not limited to: 15 U.S.C. § 1692e; § 1692e(2)(A); § 1692e(5); § 1692e(10); and § 1692f et seq.

- 87. Defendants violated 15 U.S.C. § 1692e of the FDCPA by using any false, deceptive or misleading representation or means in connection with their attempts to collect debts from Plaintiff and others similarly situated.
- 88. Defendants violated 15 U.S.C. § 1692e of the FDCPA in connection with their communications to Plaintiff and others similarly situated.
- 89. Defendants violated 15 U.S.C. § 1692e of the FDCPA by falsely implying that they had the right or legal authority to collect debts from Plaintiff and others similarly situated.
- 90. Defendants violated 15 U.S.C. § 1692e of the FDCPA by not disclosing that the amount allegedly due on the INDIGO MASTERCARD obligation included an amount for interest and an amount for costs and/or fees.
- 91. 15 U.S.C. § 1692e(2)(A) of the FDCPA prohibits a debt collector from making a false representation of the character, amount or legal status of a debt.
- 92. Defendants violated 15 U.S.C. § 1692e(2)(A) by including an amount for interest in the balance of the obligation.
- 93. Defendants violated 15 U.S.C. § 1692e(2)(A) by including an amount for costs and/or fees in the balance of the obligation.
- 94. Defendants violated 15 U.S.C. § 1692e(2)(A) by making false representations of the character, amount or legal status of a debt.
- 95. Defendants violated 15 U.S.C. § 1692e(2)(A) as Defendants were prohibited from charging or collecting interest under the New Jersey Consumer Finance Licensing Act.
- 96. Defendants violated 15 U.S.C. § 1692e(2)(A) as Defendants were prohibited from collecting on the INDIGO MASTERCARD obligation because they failed to comply with the New Jersey Consumer Finance Licensing Act.

- 97. 15 U.S.C. § 1692e(5) of the FDCPA prohibits a debt collector from threatening to take any action that cannot legally be taken or that is not intended to be taken.
- 98. Defendants violated 15 U.S.C. § 1692e(5) by attempting to collect the alleged debt without first obtaining the license(s) necessary under New Jersey law.
- 99. 15 U.S.C. § 1692e(10) prohibits the use of any false representation or deceptive means to collect or attempt to collect any debt.
- 100. Defendants violated 15 U.S.C. § 1692e(10) by attempting to collect the alleged debt without first obtaining the license(s) necessary under New Jersey law.
- 101. 15 U.S.C. § 1692f *et seq*. of the FDCPA prohibits a debt collector from using unfair or unconscionable means to collect or attempt to collect any debt.
- 102. Defendants violated 15 U.S.C. § 1692f et seq. of the FDCPA by attempting to collect interest, which it is not authorized or permitted by law to charge or collect.
- 103. Defendants should be disgorged of all money collected from members of the class during the relevant period as ill-gotten gains.
- 104. Defendant MONARCH RECOVERY MANAGEMENT is vicariously liable for any violations of the FDCPA that FIRST PORTFOLIO VENTURES committed as described herein.
- 105. Defendant FIRST PORTFOLIO VENTURES is vicariously liable for any violations of the FDCPA that MONARCH RECOVERY MANAGEMENT committed as described herein. See *Fox v. Citicorp Credit Services, Inc.*, 15 F.3d 1507 (9th Cir. 1994); *Pollice v. National Tax Funding, L.P.*, 225 F.3d 379 (3d Cir. 2000).
- 106. Congress enacted the FDCPA in part to eliminate abusive debt collection practices by debt collectors.

- 107. Plaintiff and others similarly situated have a right to be free from abusive debt collection practices by debt collectors.
- 108. Plaintiff and others similarly situated have a right to receive proper notices mandated by the FDCPA.
- 109. Plaintiff and others similarly situated were sent letters, which could have affected their decision-making with regard to the debt.
- 110. Plaintiff and others similarly situated have suffered harm as a direct result of the abusive, deceptive and unfair collection practices described herein.
- 111. Plaintiff has suffered damages and other harm as a direct result of Defendants actions, conduct, omissions and violations of the FDCPA described herein.

WHEREFORE, Plaintiff demands judgment against Defendants as follows:

- (a) Declaring that this action is properly maintainable as a Class Action and certifying Plaintiff as Class representative and him attorneys as Class Counsel;
 - (b) Awarding Plaintiff and the Class statutory damages;
- (c) Awarding Plaintiff and the Class actual damages, including but not limited to a disgorgement of all money collected during the relevant period;
 - (d) Awarding pre-judgment interest;
 - (e) Awarding post-judgment interest.
- (f) Awarding Plaintiff costs of this Action, including reasonable attorneys' fees and expenses; and
- (g) Awarding Plaintiff and the Class such other and further relief as the Court may deem just and proper.

DEMAND FOR TRIAL BY JURY

Pursuant to Rule 38 of the Federal Rules of Civil Procedure, Plaintiff hereby requests a trial by jury on all issues so triable.

Dated: January 25, 2021 Respectfully submitted,

By: s/Ben A. Kaplan

Ben A. Kaplan, Esq. (NJ 037712008) CHULSKY KAPLAN, LLC

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Attorneys for Plaintiff

CERTIFICATION PURSUANT TO LOCAL RULE 11.2

I, hereby certify that the matter in controversy is not the subject of any other court, arbitration or administrative proceeding.

Dated: January 25, 2021

s/Ben A. Kaplan

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